

PAR.EUROCONTACTPOOL.GUIDE

YOUR GUIDE TO 22 MILLION COMPANIES AND 16 MILLION EXECUTIVES IN ONE DATABASE



EuroContactPool
European Marketing Information

PAR[®]

PAR – YOUR PARTNER IN SWEDEN, SCANDINAVIA AND EUROPE

This is your guide to acquire new customers in Europe. Find out who you want to reach, and we'll make sure that you really hit your target. If you have any questions, please don't hesitate to contact us.

IN SWEDEN PAR MEANS BUSINESS – BETTER BUSINESS

And in Swedish, "PAR" means pair. Which is quite fitting since pairing things together is what we do best. PAR is the leading provider of business information in Sweden and Scandinavia. Our services include business-lists; and updating and managing customer databases, as well as database matching. This is enabled by in-house continuous updating of databases containing information about consumers, companies and their employees. We have the tools and resources to find the right customer for you, and not only in Sweden and Scandinavia. We have access to the best databases in 16 European countries as well. So if you want to get connected with customers and prospects in Sweden, Scandinavia or Europe, you should definitely pair up with us at PAR.

PAR ARE PROFESSIONALS

The advice you'll get from us is good advice, and there's just one reason for that. The people who'll give you that advice know their business back to front – they are professional in every way. We're happy to share what we know so we can help you to avoid all the pitfalls along the way, big and small.

PAR IN JUST A FEW WORDS

PAR is the leading partner for direct customer processing in Scandinavia. We combine our expertise with information solutions creating a powerful tool with which you can process your existing clients, find new clients and discover new business opportunities. At PAR we provide you with information for direct marketing, make sure that your customer database is correct and also help you to analyse your business and reach conclusions that will result in better results, both in the near future and further down the road. PAR was established 1956 and since 2005 we are a part of the Bisnode group.

WE HELP YOU TO KEEP, DEVELOP AND ACQUIRE NEW CUSTOMERS

In order to help you get in contact with the right customers and improve your business we have a number of tools at our fingertips.

This guide is your way to find new customers, whether you have them in Sweden, Scandinavia or Europe.



GIVE US A CALL. If you'd like to ask us anything, request a tender or send us a message, please contact us by telephone or e-mail at info@par.se



WE HELP YOU TO KEEP, DEVELOP AND ACQUIRE NEW CUSTOMERS

PAR AB | 117 90 Stockholm | www.par.se | info@par.se | Stockholm +46 8 775 36 00
Göteborg +46 31 10 53 00 Malmö +46 40 10 77 20 Örebro +46 19 21 70 40 Östersund +46 63 55 64 50

EUROCONTACTPOOL – TARGET THE RIGHT CUSTOMERS AND PROSPECTS IN EUROPE

Build up your campaigns and customer records with information from EuroContactPool, the pan-European database. It contains information and addresses of more than 22 million companies and 16 million executives in the leading DM countries in Europe.

PAN-EUROPEAN COVERAGE

From a single supplier, you gain access to market information and addresses to customers and prospects throughout Europe, saving you both time and money. You only need to make one contact, and all the information you require is sent to you in a single file format.

Today the EuroContactPool database includes the 16 leading DM countries in Europe, covering approximately 80% of the total European DM market.

MAKE THE RIGHT DECISIONS

In addition to mailing list information, the EuroContactPool database contains phone numbers and the names of key business executives. Make your selection on the basis of NACE codes, number of employees, an-

nual turnover, legal form and other variables. In all, you have access to the right information for direct marketing and strategic planning – all you need to expand your horizon and customer registers.

ASK US FOR ADVICE

There are many ways to define your target group. You are always welcome to contact us for suggestions and advice. Everyone at PAR selects and processes addresses and market information on a daily basis. Of course, we are happy to help you find the right prospects and customers or clean and enhance your database. We have everything needed to build you a perfect database – knowledge and information.



FEATURES

- Find customers and prospects in 16 countries – via a single supplier
- 22 million companies and 16,4 million executives in one database
- Always complete and up-to-date information
- Make selections free from duplicate entries
- Restrict the number of hits in your selection
- Exclude previous orders from your selection
- View samples of companies prior to ordering
- Save and retrieve your previous orders
- Exclude previous orders in your new selections
- Information from different countries – a single file format
- Use our online tools to download your ordered file directly to your computer
- Only one starting cost regardless of how many countries you select
- Match your customer record with the EuroContactPool database to clean, update, enhance and analyse your data
- PAR works with carefully selected experts in 16 countries to ensure top quality data

EXAMPLES OF SELECTION CRITERIA

- Country
- Number of employees
- Geographical location
- Telephone numbers
- Fax numbers
- Decision-makers
- NACE code
- Generic e-mail addresses
- Legal form
- Registration date
- Export/import
- Annual turnover, etc.

DELIVERY FORMATS

You can receive your ordered files with different content and in different formats:

- Format: Excel file. Text file separated by comma or tab.
- Content: Basic file, business file or by request.

	BE	DK	DE	FR	GB	GR	IE	IT	LT	LU	NL	NO	PT	SE	UK	TOTAL	
TOTAL NUMBERS																	
Total number of sites	1 674 403	666 153	1 09 707	388 459	388 459	5 047 199	4 252 994	63 393	275 916	1 749 362	70 702	1 607 684	490 777	720 860	2 064 969	1 803 394	22 019 803
Total number of executives	812 503	750 332	122 235	332 660	332 660	2 655 966	3 516 035	58 486	165 741	1 526 923	56 089	1 278 886	533 888	776 659	1 057 560	1 774 056	16 405 790

SELECTION CRITERIA

Industry - NACEcodes	990 651	579 418	87 618	386 237	386 237	5 047 192	4 069 531	58 897	254 163	1 227 517	60 956	1 606 293	479 136	627 035	2 038 476	1 621 155	20 157 790
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SIZE OF COMPANY

Total equity	328 507	182 429	-	134 541	134 541	1 260 746	-	24 722	-	360 854	-	518 620	-	310 235	692 985	-	3 813 559
Annual turnover	325 404	44 258	38 394	285 777	285 777	1 260 395	2 400 915	63 393	275 915	718 186	44 685	1 26 813	166 797	274 233	901 904	258 019	8 646 850
Number of employees	217 527	656 382	109 706	388 459	388 459	4 556 972	4 252 992	57 615	275 144	804 703	46 500	1 607 394	490 777	202 606	1 082 090	1 030 644	17 582 905

EXECUTIVE FUNCTIONS

CEO	745 870	455 706	1 210	291 842	291 842	2 505 473	3 328 914	58 486	141 054	1 499 064	56 089	1 177 704	351 517	765 061	883 784	644 587	14 331 270
Area Manager	-	-	-	-	-	2 560	-	-	-	-	-	-	-	-	-	2 398	4 958
Education Manager	4 548	3	-	132	132	1 176	-	-	-	6 345	-	40 480	19 285	795	77 888	87 176	52 864
Financial Manager	469 207	25 281	-	24 260	24 260	30 765	41 273	-	7 863	6 345	-	40 480	19 285	795	77 888	156 246	986 864
Human Resource Manager	27 674	26 423	-	28 342	28 342	21 505	36 900	-	3 690	4 287	-	37 925	11 610	2 636	15 601	64 112	305 050
IT Manager	19 864	24 307	-	23 630	23 630	26 365	37 270	-	3 983	5 946	-	41 207	12 659	2 257	16 693	67 477	330 978
Other IT functions	3 070	1 576	-	1 870	1 870	14 087	12 775	-	345	6 399	-	4 662	1 354	799	3 314	-	59 487
Member of Board	-	221 025	431	-	-	-	-	-	5 485	2 145	-	30 786	12 458	1 950	18 721	62 058	677 354
Marketing Manager	25 015	25 772	-	24 408	24 408	10 310	29 684	-	-	2 145	-	30 786	12 458	1 950	18 721	62 058	273 663
Public Officials	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11 333	11 606
Purchasing Manager	10 554	31 077	-	21 183	21 183	20 250	25 536	-	235	3 496	-	42 009	12 291	1 878	26 115	59 725	275 061
Sales Manager	436 977	29 470	-	29 949	29 949	26 174	25 657	-	8 352	2 896	-	38 525	14 729	231	39 558	47 610	736 935
Production Manager	439 528	8 318	-	20 503	20 503	17 725	17 996	-	2 248	2 770	-	2 371	5 624	2 214	9 289	18 571	551 838
Operations Manager	-	-	-	-	-	-	-	-	-	-	-	-	99	782	548	64 172	78 705
Senior Decision Maker	-	97 066	119 621	-	-	-	-	-	16 598	-	-	-	617	-	-	39 807	273 709

COMPANY TYPE

Legal form	890 159	665 459	109 704	388 361	388 361	5 047 187	1 202 613	63 378	274 416	1 715 096	70 388	1 587 276	490 683	718 411	1 438 919	1 032 921	15 704 971
Import/Export	-	1 805	-	19 526	19 526	-	-	24 359	79 567	980	-	129 331	-	29 041	162 122	21 871	468 602
Telephone number	819 580	441 278	49 269	228 457	228 457	2 435 654	3 896 155	61 036	245 769	980	-	1 138 690	434 811	308 172	1 334 111	905 013	13 650 225
Date of registration	545 064	665 330	109 706	373 846	373 846	4 603 606	-	59 280	88 219	938 051	-	1 594 957	290 121	598 446	1 327 070	1 030 805	13 571 288
Fax	349 194	128 655	25 823	8 204	8 204	770 949	2 023 864	56 655	55 700	-	27 255	386 493	156 668	146 348	-	131 203	4 418 998
E-mail	200 681	64 455	46 065	11 709	11 709	-	-	38 364	39 037	-	16 612	136 207	183 870	63 016	-	89 306	977 712
URL	120 222	83 557	16 630	28 620	28 620	-	517 632	21 550	28 458	-	7 874	406 119	96 652	24 046	224 705	113 284	2 091 612

SUCCESSFUL CAMPAIGNS ARE BASED ON THREE ELEMENTS

Successful campaigns are essentially based on three elements: target group, timing and structure. If you do not have the right target group, we maintain that your campaign is wasted. With the help of PAR, you can always customise your selection. You can use the assistance of one of our experts, or you can do the job yourself on your own computer. Here at PAR, we can help you to find your target group – the people you want as customers.

TARGET GROUP SELECTION: THINGS TO BEAR IN MIND

There are lots of things to think of when you're about to make your choice. So here are a few handy tips for you. Start off by defining your target group and looking at how large it is so that you can work out how your budget will be affected and adapt what you want to tell them.

1. What customers do you want to reach?

Define for yourself who you want to reach– what decision-makers at companies, and in what industry. Our target group specialists are ready to help you – just give us a call.

2. What industry?

This guide shows you which industries are available to choose from. See page 10.

3. What company size?

Do you want to reach companies both large and small? You can choose by turnover or number of employees, or other criteria to determine size.

4. Choose positions

Focus on one or more decision-makers; make your choice from the list on page 9. Now you have the opportunity to really focus and adapt what you have to say.

5. Where are the companies found?

Look at where they are, and compare their locations with your wish list. Then extend or reduce your range, if you like. You have the option of focusing on the country as a whole, or just on a region.

6. What is your target group like now?

How did your selection turn out? We can help you to refine your selection as required. If you want to apply different messages to different people, you can create several target groups.

7. Precise number and costs?

Send us a list of all the things you are looking for, then we will get straight back to you with the precise number and the costs for your selection.

8. Place your order

Now you have made your choice and can formulate your plan, activity or message to suit your selected target group exactly.

To summarise: we are always on hand to help you. On the telephone, in person, on the web. All to give you the best possible start with your search for the right target group and help you to operate as accurately as possible..

YOUR POSSIBILITIES WITH NACE TO FIND CUSTOMERS ACROSS EUROPE

A new version of the European industrial activity classification (NACE Rev.2) has been implemented to give a better structure that more accurately reflects European business. NACE Rev.2 is to be used for statistics referring to economic activities performed as from 1 January 2008 onwards.

The NACE Rev.2 classification incorporates significant changes from NACE Rev.1.1. The detail of the classification has substantially increased from 514 to 615 classes. For service-producing activities, this increase is visible at all levels, including the highest one.

NACE consists of a hierarchical structure in four levels.

- First level consists of headings identified by an alphabetic code (not used in the EuroContactPool database)
- Second level consists of headings identified by a two-digit numerical code e.g. 02 Forestry and Logging.
- Third level consists of headings identified by a three-digit numerical code e.g. 022 Logging (page 10).

- Fourth level consists of headings identified by a four-digit numerical code e.g. 0220 Logging (page 10).

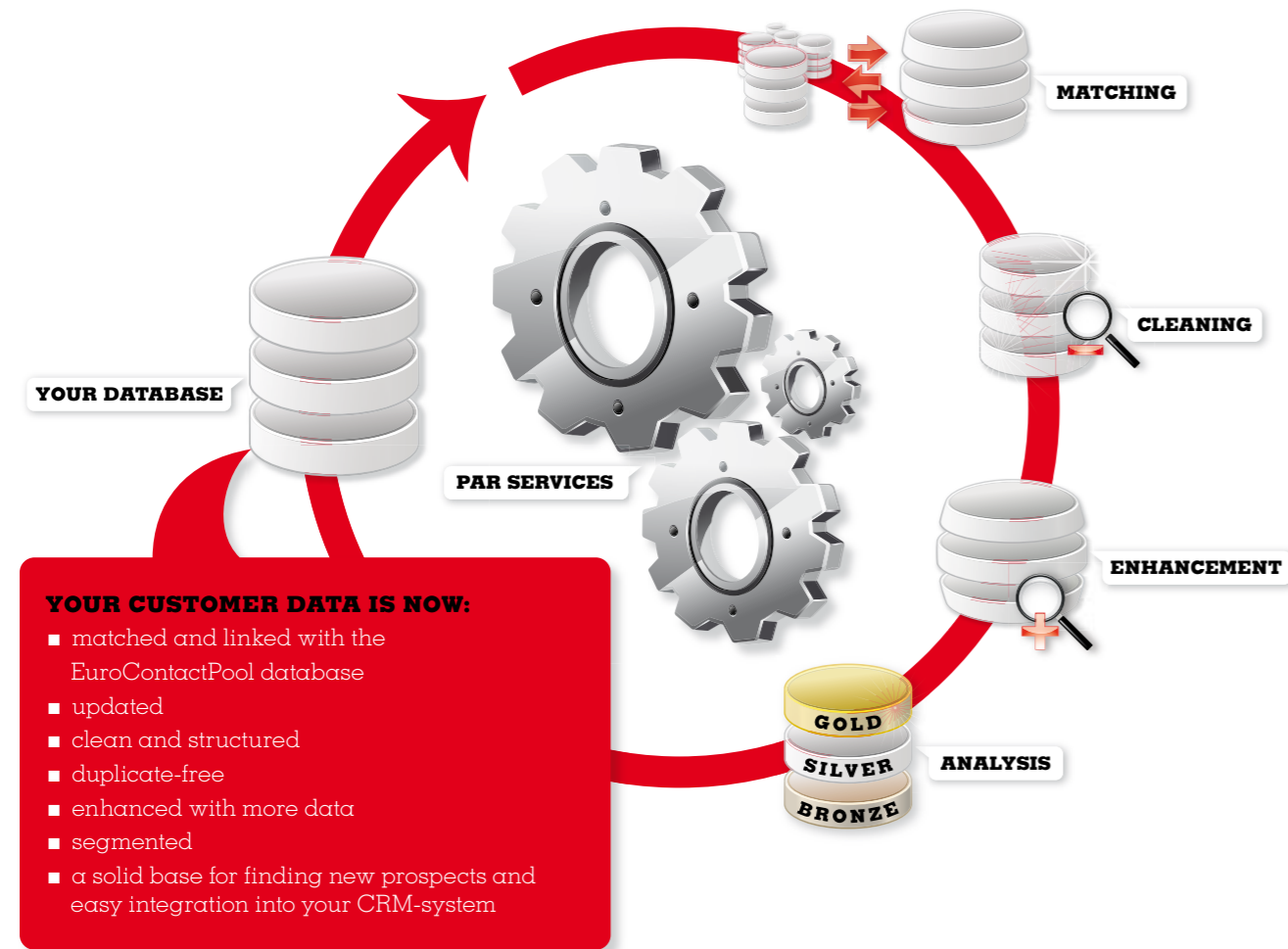
NACE follows a top-down principle where a unit at the lowest level of the classification must be consistent with the unit at the higher levels of the structure.

- A selection on a second level code includes classes from all levels that start with the same two digits.
- A selection on a third level code includes classes from all levels that start with the same three digits.

A further breakdown is provided for certain classes on a national basis by added additional digits/levels to the NACE Rev.2 structure. These classes follow the same principles as the NACE structure but are unique for each country.

UPDATE AND MANAGE YOUR CUSTOMER RECORDS

A further option is to use EuroContact Pool to maintain the quality in your database. Don't forget that the information in your CRM-system is important to develop, maintain and optimise your customer data so that you can gain long-term benefits from it. That's what our services are all about. The idea is simple: Send your data to us, and we send back a new file with complete and correct data.



MATCHING

Run your customer records against the EuroContactPool database for access to all available information. Once your database is linked with ours, you can:

- clean and update your customer data
- enhance and analyse your data
- make duplicate-free selections
- get access to running updates

CLEANING

Eliminate obsolete and irrelevant data. We ensure that you have correct information and can communicate effectively.

- correct spelling, names, addresses and phone numbers
- remove duplicates
- secure structured and standardized info in your CRM system
- minimise postal returns

ENHANCEMENT

Add useful and strategic information and get to know your customers better. More information makes it easier to select target groups. We can provide you with:

- telephone numbers
- employee figures
- NACE codes
- financial data
- decision-makers
- etc.

ANALYSIS

Get to know your market and find out where your company is most successful so that you can focus your resources.

- get a profile of your customers and prospects
- define your most profitable customers
- identify new markets
- get a good basis for strategic decisions

TABLE OF CONTENTS

NACE	PAGE NUMBER	NACE	PAGE NUMBER
01 Crop and animal production, hunting and related service activities	10	28 Manufacture of machinery and equipment n.e.c.	18
02 Forestry and logging	10	29 Manufacture of motor vehicles, trailers and semi-trailers	19
03 Fishing and aquaculture	11	30 Manufacture of other transport equipment	19
05 Mining of coal and lignite	11	31 Manufacture of furniture	19
06 Extraction of crude petroleum and natural gas	11	32 Other manufacturing	19
07 Mining of metal ores	11	33 Repair and installation of machinery and equipment	20
08 Other mining and quarrying	11	35 Electricity, gas, steam and air conditioning supply	20
09 Mining support service activities	12	36 Water collection, treatment and supply	20
10 Manufacture of food products	12	38 Waste collection, treatment and disposal activities: materials recovery	21
11 Manufacture of beverages	12	39 Remediation activities and other waste management services	21
12 Manufacture of tobacco products	13	41 Construction of buildings	21
13 Manufacture of textiles	13	42 Civil engineering	21
14 Manufacture of wearing apparel	13	43 Specialised construction activities	21
15 Manufacture of leather and related products	13	45 Wholesale and retail trade and repair of motor vehicles and motorcycles	21
16 Manufacture of wood and of products of wood, cork or straw, except furniture	14	45 Sale of motor vehicles	22
17 Manufacture of paper and paper products	14	46 Wholesale trade, except of motor vehicles and motorcycles	22
18 Printing and reproduction of recorded media	14	47 Retail trade, except of motor vehicles and motorcycles	23
19 Manufacture of coke and refined petroleum products	14	49 Land transport and transport via pipelines	24
20 Manufacture of chemicals and chemical products	14	50 Water transport	25
21 Manufacture of basic pharmaceutical products and pharmaceutical preparations	15	51 Air transport	25
22 Manufacture of rubber and plastic products	15	52 Warehousing and support activities for transportation	25
23 Manufacture of other non-metallic mineral products	15	53 Postal and courier activities	25
24 Manufacture of basic metals	16	55 Accommodation	25
25 Manufacture of fabricated metal products, except machinery and equipment	17	56 Food and beverage service activities	26
26 Manufacture of computer, electronic and optical products	17	58 Publishing activities	26
27 Manufacture of electrical equipment	18	59 Motion picture, video & television programme, sound recording & music publishing	26

NACE	PAGE NUMBER
60 Programming and broadcasting activities	26
61 Telecommunications	26
62 Computer programming, consultancy and related activities	27
63 Information service activities	27
64 Financial service activities, except insurance and pension funding	27
65 Insurance, reinsurance and pension funding, except compulsory social security	27
66 Activities auxiliary to financial services and insurance activities	28
68 Real estate activities	28
69 Legal and accounting activities	28
70 Activities of head offices: management consultancy activities	28
71 Architectural and engineering activities: technical testing and analysis	29
72 Scientific research and development	29
73 Advertising and market research	29
74 Other professional, scientific and technical activities	29
75 Veterinary activities	29
77 Rental and leasing activities	30
78 Employment activities	30
79 Travel agency, tour operator reservation service and related activities	30
80 Security and investigation activities	30
81 Services to buildings and landscape activities	31
82 Office administrative, office support and other business support activities	31
84 Public administration and defence: compulsory social security	31
85 Education	31
86 Human health activities	32

NACE	PAGE NUMBER
87 Residential care activities	32
88 Social work activities without accommodation	32
90 Creative, arts and entertainment activities	33
91 Libraries, archives, museums and other cultural activities	33
92 Gambling and betting activities	33
93 Sports activities and amusement and recreation activities	33
94 Activities of membership organisations	33
95 Repair of computers and personal and household goods	34
96 Other personal service activities	34
97 Activities of households as employers of domestic personnel	34
98 Undifferentiated goods-&services activities of private households for own use	34
99 Activities of extraterritorial organisations and bodies	34

TABLE OF CONTENTS JOB FUNCTIONS

FUNCTION	CODE
CEO (Managing Director, General Manager, Owner)	PBE12200
Purchase Manager	PBE26100
Financial Manager	PBE23100
Sales Manager	PBE41100
Marketing Manager	PBE42100
IT Manager	PBE31210
Production Manager	PBE54100
Human Resource Manager	PBE27100
Education Manager	PBE28100
Operation Manager	PBE13200
Area Manager	PBE13100
Public Officials	PBE11500
Member of Board	PBE11100
Call Center Manager	PBE62305
E-Business Manager	PBE41105
Network/Security Manager	PBE31510
Non-PC Systems Manager	PBE31175
OPS/Tech Support	PBE31330
PC Manager	PBE31610
Software/Applications Manager	PBE31176
Senior Customer Manager	PBE62306
Telecommunications Manager	PBE31160
Webmaster/Internet App. Manager	PBE31930
Senior Decision Maker	PBE12950
Accountant	PBE24100
Customer Service Manager	PBE62300
Environmental Manager	PBE55400
Headmaster	PBE73100
Logistics Manager	PBE54200
Maintenance Manager	PBE56100
Project Manager	PBE21800
Product Manager	PBE42300
Quality Manager	PBE21810
Secretary	PBE21910
Security Manager	PBE21700

01 CROP AND ANIMAL PRODUCTION, HUNTING AND RELATED SERVICE ACTIVITIES

NACE	DESCRIPTION	LEVEL
011	Growing of non-perennial crops	3
0111	Growing of cereals (except rice), leguminous crops and oil seeds	4
0112	Growing of rice	4
0113	Growing of vegetables and melons, roots and tubers	4
0114	Growing of sugar cane	4
0115	Growing of tobacco	4
0116	Growing of fibre crops	4
0119	Growing of other non-perennial crops	4
012	Growing of perennial crops	3
0121	Growing of grapes	4
0122	Growing of tropical and subtropical fruits	4
0123	Growing of citrus fruits	4
0124	Growing of pome fruits and stone fruits	4
0125	Growing of other tree and bush fruits and nuts	4
0126	Growing of oleaginous fruits	4
0127	Growing of beverage crops	4
0128	Growing of spices, aromatic, drug and pharmaceutical crops	4
0129	Growing of other perennial crops	4
013	Plant propagation	3
0130	Plant propagation	4
014	Animal production	3
0141	Raising of dairy cattle	4
0142	Raising of other cattle and buffaloes	4
0143	Raising of horses and other equines	4
0144	Raising of camels and camelids	4
0145	Raising of sheep and goats	4
0146	Raising of swine/pigs	4
0147	Raising of poultry	4
0149	Raising of other animals	4
015	Mixed farming	3
0150	Mixed farming	4
016	Support activities to agriculture and post-harvest crop activities	3
0161	Support activities for crop production	4
0162	Support activities for animal production	4
0163	Post-harvest crop activities	4
0164	Seed processing for propagation	4
017	Hunting, trapping and related service activities	3
0170	Hunting, trapping and related service activities	4

02 FORESTRY AND LOGGING

NACE	DESCRIPTION	LEVEL
021	Silviculture and other forestry activities	3
0210	Silviculture and other forestry activities	4
022	Logging	3
0220	Logging	4
023	Gathering of wild growing non-wood products	3
0230	Gathering of wild growing non-wood products	4
024	Support services to forestry	3
0240	Support services to forestry	4

03 FISHING AND AQUACULTURE

NACE	DESCRIPTION	LEVEL
031	Fishing	3
0311	Marine fishing	4
0312	Freshwater fishing	4
032	Aquaculture	3
0321	Marine aquaculture	4
0322	Freshwater aquaculture	4

05 MINING OF COAL AND LIGNITE

NACE	DESCRIPTION	LEVEL
051	Mining of hard coal	3
0510	Mining of hard coal	4
052	Mining of lignite	3
0520	Mining of lignite	4

06 EXTRACTION OF CRUDE PETROLEUM AND NATURAL GAS

NACE	DESCRIPTION	LEVEL
061	Extraction of crude petroleum	3
0610	Extraction of crude petroleum	4
062	Extraction of natural gas	3
0620	Extraction of natural gas	4

07 MINING OF METAL ORES

NACE	DESCRIPTION	LEVEL
071	Mining of iron ores	3
0710	Mining of iron ores	4
072	Mining of non-ferrous metal ores	3
0721	Mining of uranium and thorium ores	4
0729	Mining of other non-ferrous metal ores	4

08 OTHER MINING AND QUARRYING

NACE	DESCRIPTION	LEVEL
081	Quarrying of stone, sand and clay	3
0811	Quarrying of ornamental and building stone, limestone, gypsum, chalk and slate	4
0812	Operation of gravel and sand pits: mining of clays and kaolin	4
089	Mining and quarrying n.e.c.	3
0891	Mining of chemical and fertiliser minerals	4
0892	Extraction of peat	4
0893	Extraction of salt	4
0899	Other mining and quarrying n.e.c.	4

09 MINING SUPPORT SERVICE ACTIVITIES

NACE	DESCRIPTION	LEVEL
091	Support activities for petroleum and natural gas extraction	3
0910	Support activities for petroleum and natural gas extraction	4
099	Support activities for other mining and quarrying	3
0990	Support activities for other mining and quarrying	4

10 MANUFACTURE OF FOOD PRODUCTS

NACE	DESCRIPTION	LEVEL
101	Processing and preserving of meat and production of meat products	3
1011	Processing and preserving of meat	4
1012	Processing and preserving of poultry meat	4
1013	Production of meat and poultry meat products	4
102	Processing and preserving of fish, crustaceans and molluscs	3
1020	Processing and preserving of fish, crustaceans and molluscs	4
103	Processing and preserving of fruit and vegetables	3
1031	Processing and preserving of potatoes	4
1032	Manufacture of fruit and vegetable juice	4
1039	Other processing and preserving of fruit and vegetables	4
104	Manufacture of vegetable and animal oils and fats	3
1041	Manufacture of oils and fats	4
1042	Manufacture of margarine and similar edible fats	4
105	Manufacture of dairy products	3
1051	Operation of dairies and cheese making	4
1052	Manufacture of ice cream	4
106	Manufacture of grain mill products, starches and starch products	3
1061	Manufacture of grain mill products	4
1062	Manufacture of starches and starch products	4
107	Manufacture of bakery and farinaceous products	3
1071	Manufacture of bread: manufacture of fresh pastry goods and cakes	4
1072	Manufacture of rusks, biscuits, preserved pastry goods and cakes	4
1073	Manufacture of macaroni, noodles, couscous and similar farinaceous products	4
108	Manufacture of other food products	3
1081	Manufacture of sugar	4
1082	Manufacture of cocoa, chocolate and sugar confectionery	4
1083	Processing of tea and coffee	4
1084	Manufacture of condiments and seasonings	4
1085	Manufacture of prepared meals and dishes	4
1086	Manufacture of homogenised food preparations and dietetic food	4
1089	Manufacture of other food products n.e.c.	4
109	Manufacture of prepared animal feeds	3
1091	Manufacture of prepared feeds for farm animals	4
1092	Manufacture of prepared pet foods	4

11 MANUFACTURE OF BEVERAGES

NACE	DESCRIPTION	LEVEL
110	Manufacture of beverages	3
1101	Distilling, rectifying and blending of spirits	4
1102	Manufacture of wine from grape	4
1103	Manufacture of cider and other fruit wines	4
1104	Manufacture of other non-distilled fermented beverages	4

1105	Manufacture of beer	4
1106	Manufacture of malt	4
1107	Manufacture of soft drinks, mineral waters and other bottled waters	4

12 MANUFACTURE OF TOBACCO PRODUCTS

NACE	DESCRIPTION	LEVEL
120	Manufacture of tobacco products	3
1200	Manufacture of tobacco products	4

13 MANUFACTURE OF TEXTILES

NACE	DESCRIPTION	LEVEL
131	Preparation and spinning of textile fibres	3
1310	Preparation and spinning of textile fibres	4
132	Weaving of textiles	3
1320	Weaving of textiles	4
133	Finishing of textiles	3
1330	Finishing of textiles	4
139	Manufacture of other textiles	3
1391	Manufacture of knitted and crocheted fabrics	4
1392	Manufacture of made-up textile articles, except apparel	4
1393	Manufacture of carpets and rugs	4
1394	Manufacture of cordage, rope, twine and netting	4
1395	Manufacture of non-wovens and articles made from non-wovens, except apparel	4
1396	Manufacture of other technical and industrial textiles	4
1399	Manufacture of other textiles n.e.c.	4

14 MANUFACTURE OF WEARING APPAREL

NACE	DESCRIPTION	LEVEL
141	Manufacture of wearing apparel, except fur apparel	3
1411	Manufacture of leather clothes	4
1412	Manufacture of workwear	4
1413	Manufacture of other outerwear	4
1414	Manufacture of underwear	4
1419	Manufacture of other wearing apparel and accessories	4
142	Manufacture of articles of fur	3
1420	Manufacture of articles of fur	4
143	Manufacture of knitted and crocheted apparel	3
1431	Manufacture of knitted and crocheted hosiery	4
1439	Manufacture of other knitted and crocheted apparel	4

15 MANUFACTURE OF LEATHER AND RELATED PRODUCTS

NACE	DESCRIPTION	LEVEL
151	Tanning and dressing of leather, luggage, handbags, saddlery, dressing of fur	3
1511	Tanning and dressing of leather, dressing and dyeing of fur	4
1512	Manufacture of luggage, handbags and the like, saddlery and harness	4
152	Manufacture of footwear	3
1520	Manufacture of footwear	4

16 MANUFACTURE OF WOOD AND OF PRODUCTS OF WOOD, CORK OR STRAW, EXCEPT FURNITURE

NACE	DESCRIPTION	LEVEL
161	Sawmilling and planing of wood	3
1610	Sawmilling and planing of wood	4
162	Manufacture of products of wood, cork, straw and plaiting materials	3
1621	Manufacture of veneer sheets and wood-based panels	4
1622	Manufacture of assembled parquet floors	4
1623	Manufacture of other builders' carpentry and joinery	4
1624	Manufacture of wooden containers	4
1629	Manufacture of other products of wood: articles of cork, straw and plaiting mtrl	4

17 MANUFACTURE OF PAPER AND PAPER PRODUCTS

NACE	DESCRIPTION	LEVEL
171	Manufacture of pulp, paper and paperboard	3
1711	Manufacture of pulp	4
1712	Manufacture of paper and paperboard	4
172	Manufacture of articles of paper and paperboard	3
1721	Manufacture of corrugated paper/paperboard and of containers of paper/paperboard	4
1722	Manufacture of household and sanitary goods and of toilet requisites	4
1723	Manufacture of paper stationery	4
1724	Manufacture of wallpaper	4
1729	Manufacture of other articles of paper and paperboard	4

18 PRINTING AND REPRODUCTION OF RECORDED MEDIA

NACE	DESCRIPTION	LEVEL
181	Printing and service activities related to printing	3
1811	Printing of newspapers	4
1812	Other printing	4
1813	Pre-press and pre-media services	4
1814	Binding and related services	4
182	Reproduction of recorded media	3
1820	Reproduction of recorded media	4

19 MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS

NACE	DESCRIPTION	LEVEL
191	Manufacture of coke oven products	3
1910	Manufacture of coke oven products	4
192	Manufacture of refined petroleum products	3
1920	Manufacture of refined petroleum products	4

20 MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS

NACE	DESCRIPTION	LEVEL
201	Manufacture of basic chemicals, fertilisers, plastics, synthetic rubber.	3
2011	Manufacture of industrial gases	4

2012	Manufacture of dyes and pigments	4
2013	Manufacture of other inorganic basic chemicals	4
2014	Manufacture of other organic basic chemicals	4
2015	Manufacture of fertilisers and nitrogen compounds	4
2016	Manufacture of plastics in primary forms	4
2017	Manufacture of synthetic rubber in primary forms	4
202	Manufacture of pesticides and other agrochemical products	3
2020	Manufacture of pesticides and other agrochemical products	4
203	Manufacture of paints, varnishes and similar coatings, printing ink and mastics	3
2030	Manufacture of paints, varnishes and similar coatings, printing ink and mastics	4
204	Manufacture of soap, detergents, polishing, perfumes and toilet preparations	3
2041	Manufacture of soap and detergents, cleaning and polishing preparations	4
2042	Manufacture of perfumes and toilet preparations	4
205	Manufacture of other chemical products	3
2051	Manufacture of explosives	4
2052	Manufacture of glues	4
2053	Manufacture of essential oils	4
2059	Manufacture of other chemical products n.e.c.	4
206	Manufacture of man-made fibres	3
2060	Manufacture of man-made fibres	4

21 MANUFACTURE OF BASIC PHARMACEUTICAL PRODUCTS AND PHARMACEUTICAL PREPARATIONS

NACE	DESCRIPTION	LEVEL
211	Manufacture of basic pharmaceutical products	3
2110	Manufacture of basic pharmaceutical products	4
212	Manufacture of pharmaceutical preparations	3
2120	Manufacture of pharmaceutical preparations	4

22 MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS

NACE	DESCRIPTION	LEVEL
221	Manufacture of rubber products	3
2211	Manufacture of rubber tyres and tubes: retreading and rebuilding of rubber tyres	4
2219	Manufacture of other rubber products	4
222	Manufacture of plastics products	3
2221	Manufacture of plastic plates, sheets, tubes and profiles	4
2222	Manufacture of plastic packing goods	4
2223	Manufacture of builders' ware of plastic	4
2229	Manufacture of other plastic products	4

23 MANUFACTURE OF OTHER NON-METALLIC MINERAL PRODUCTS

NACE	DESCRIPTION	LEVEL
231	Manufacture of glass and glass products	3
2311	Manufacture of flat glass	4
2312	Shaping and processing of flat glass	4
2313	Manufacture of hollow glass	4
2314	Manufacture of glass fibres	4

2319	Manufacture and processing of other glass, including technical glassware	4
232	Manufacture of refractory products	3
2320	Manufacture of refractory products	4
233	Manufacture of clay building materials	3
2331	Manufacture of ceramic tiles and flags	4
2332	Manufacture of bricks, tiles and construction products, in baked clay	4
234	Manufacture of other porcelain and ceramic products	3
2341	Manufacture of ceramic household and ornamental articles	4
2342	Manufacture of ceramic sanitary fixtures	4
2343	Manufacture of ceramic insulators and insulating fittings	4
2344	Manufacture of other technical ceramic products	4
2349	Manufacture of other ceramic products	4
235	Manufacture of cement, lime and plaster	3
2351	Manufacture of cement	4
2352	Manufacture of lime and plaster	4
236	Manufacture of articles of concrete, cement and plaster	3
2361	Manufacture of concrete products for construction purposes	4
2362	Manufacture of plaster products for construction purposes	4
2363	Manufacture of ready-mixed concrete	4
2364	Manufacture of mortars	4
2365	Manufacture of fibre cement	4
2369	Manufacture of other articles of concrete, plaster and cement	4
237	Cutting, shaping and finishing of stone	3
2370	Cutting, shaping and finishing of stone	4
239	Manufacture of abrasive products and non-metallic mineral products n.e.c.	3
2391	Production of abrasive products	4
2399	Manufacture of other non-metallic mineral products n.e.c.	4

24 MANUFACTURE OF BASIC METALS

NACE	DESCRIPTION	LEVEL
241	Manufacture of basic iron and steel and of ferro-alloys	3
2410	Manufacture of basic iron and steel and of ferro-alloys	4
242	Manufacture of tubes, pipes, hollow profiles and related fittings, of steel	3
2420	Manufacture of tubes, pipes, hollow profiles and related fittings, of steel	4
243	Manufacture of other products of first processing of steel	3
2431	Cold drawing of bars	4
2432	Cold rolling of narrow strip	4
2433	Cold forming or folding	4
2434	Cold drawing of wire	4
244	Manufacture of basic precious and other non-ferrous metals	3
2441	Precious metals production	4
2442	Aluminium production	4
2443	Lead, zinc and tin production	4
2444	Copper production	4
2445	Other non-ferrous metal production	4
2446	Processing of nuclear fuel	4
245	Casting of metals	3
2451	Casting of iron	4
2452	Casting of steel	4
2453	Casting of light metals	4
2454	Casting of other non-ferrous metals	4

25 MANUFACTURE OF FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND EQUIPMENT

NACE	DESCRIPTION	LEVEL
251	Manufacture of structural metal products	3
2511	Manufacture of metal structures and parts of structures	4
2512	Manufacture of doors and windows of metal	4
252	Manufacture of tanks, reservoirs and containers of metal	3
2521	Manufacture of central heating radiators and boilers	4
2529	Manufacture of other tanks, reservoirs and containers of metal	4
253	Manufacture of steam generators, except central heating hot water boilers	3
2530	Manufacture of steam generators, except central heating hot water boilers	4
254	Manufacture of weapons and ammunition	3
2540	Manufacture of weapons and ammunition	4
255	Forging, pressing, stamping and roll-forming of metal: powder metallurgy	3
2550	Forging, pressing, stamping and roll-forming of metal: powder metallurgy	4
256	Treatment and coating of metals: machining	3
2561	Treatment and coating of metals	4
2562	Machining	4
257	Manufacture of cutlery, tools and general hardware	3
2571	Manufacture of cutlery	4
2572	Manufacture of locks and hinges	4
2573	Manufacture of tools	4
259	Manufacture of other fabricated metal products	3
2591	Manufacture of steel drums and similar containers	4
2592	Manufacture of light metal packaging	4
2593	Manufacture of wire products, chain and springs	4
2594	Manufacture of fasteners and screw machine products	4
2599	Manufacture of other fabricated metal products n.e.c.	4

26 MANUFACTURE OF COMPUTER, ELECTRONIC AND OPTICAL PRODUCTS

NACE	DESCRIPTION	LEVEL
261	Manufacture of electronic components and boards	3
2611	Manufacture of electronic components	4
2612	Manufacture of loaded electronic boards	4
262	Manufacture of computers and peripheral equipment	3
2620	Manufacture of computers and peripheral equipment	4
263	Manufacture of communication equipment	3
2630	Manufacture of communication equipment	4
264	Manufacture of consumer electronics	3
2640	Manufacture of consumer electronics	4
265	Manufacture of instruments for measuring, testing and navigation: watches&clocks	3
2651	Manufacture of instruments and appliances for measuring, testing and navigation	4
2652	Manufacture of watches and clocks	4
266	Manufacture of irradiation, electromedical and electrotherapeutic equipment	3
2660	Manufacture of irradiation, electromedical and electrotherapeutic equipment	4
267	Manufacture of optical instruments and photographic equipment	3
2670	Manufacture of optical instruments and photographic equipment	4
268	Manufacture of magnetic and optical media	3
2680	Manufacture of magnetic and optical media	4

27 MANUFACTURE OF ELECTRICAL EQUIPMENT

NACE	DESCRIPTION	LEVEL
271	Manufacture of electric motors,generators,transformers&electr.distri.apparatus	3
2711	Manufacture of electric motors, generators and transformers	4
2712	Manufacture of electricity distribution and control apparatus	4
272	Manufacture of batteries and accumulators	3
2720	Manufacture of batteries and accumulators	4
273	Manufacture of wiring and wiring devices	3
2731	Manufacture of fibre optic cables	4
2732	Manufacture of other electronic and electric wires and cables	4
2733	Manufacture of wiring devices	4
274	Manufacture of electric lighting equipment	3
2740	Manufacture of electric lighting equipment	4
275	Manufacture of domestic appliances	3
2751	Manufacture of electric domestic appliances	4
2752	Manufacture of non-electric domestic appliances	4
279	Manufacture of other electrical equipment	3
2790	Manufacture of other electrical equipment	4

28 MANUFACTURE OF MACHINERY AND EQUIPMENT N.E.C.

NACE	DESCRIPTION	LEVEL
281	Manufacture of general ó purpose machinery	3
2811	Manufacture of engines and turbines, except aircraft, vehicle and cycle engines	4
2812	Manufacture of fluid power equipment	4
2813	Manufacture of other pumps and compressors	4
2814	Manufacture of other taps and valves	4
2815	Manufacture of bearings, gears, gearing and driving elements	4
282	Manufacture of other general-purpose machinery	3
2821	Manufacture of ovens, furnaces and furnace burners	4
2822	Manufacture of lifting and handling equipment	4
2823	Manufacture of office machinery&equipment(except computers&peripheral equipment)	4
2824	Manufacture of power-driven hand tools	4
2825	Manufacture of non-domestic cooling and ventilation equipment	4
2829	Manufacture of other general-purpose machinery n.e.c.	4
283	Manufacture of agricultural and forestry machinery	3
2830	Manufacture of agricultural and forestry machinery	4
284	Manufacture of metal forming machinery and machine tools	3
2841	Manufacture of metal forming machinery	4
2849	Manufacture of other machine tools	4
289	Manufacture of other special-purpose machinery	3
2891	Manufacture of machinery for metallurgy	4
2892	Manufacture of machinery for mining, quarrying and construction	4
2893	Manufacture of machinery for food, beverage and tobacco processing	4
2894	Manufacture of machinery for textile, apparel and leather production	4
2895	Manufacture of machinery for paper and paperboard production	4
2896	Manufacture of plastic and rubber machinery	4
2899	Manufacture of other special-purpose machinery n.e.c.	4

29 MANUFACTURE OF MOTOR VEHICLES, TRAILERS AND SEMI-TRAILERS

NACE	DESCRIPTION	LEVEL
291	Manufacture of motor vehicles	3
2910	Manufacture of motor vehicles	4
292	Manufacture of bodies (coachwork) for motor vehicles: trailers and semi-trailers	3
2920	Manufacture of bodies (coachwork) for motor vehicles: trailers and semi-trailers	4
293	Manufacture of parts and accessories for motor vehicles	3
2931	Manufacture of electrical and electronic equipment for motor vehicles	4
2932	Manufacture of other parts and accessories for motor vehicles	4

30 MANUFACTURE OF OTHER TRANSPORT EQUIPMENT

NACE	DESCRIPTION	LEVEL
301	Building of ships and boats	3
3011	Building of ships and floating structures	4
3012	Building of pleasure and sporting boats	4
302	Manufacture of railway locomotives and rolling stock	3
3020	Manufacture of railway locomotives and rolling stock	4
303	Manufacture of air and spacecraft and related machinery	3
3030	Manufacture of air and spacecraft and related machinery	4
304	Manufacture of military fighting vehicles	3
3040	Manufacture of military fighting vehicles	4
309	Manufacture of transport equipment n.e.c.	3
3091	Manufacture of motorcycles	4
3092	Manufacture of bicycles and invalid carriages	4
3099	Manufacture of other transport equipment n.e.c.	4

31 MANUFACTURE OF FURNITURE

NACE	DESCRIPTION	LEVEL
310	Manufacture of furniture	3
3101	Manufacture of office and shop furniture	4
3102	Manufacture of kitchen furniture	4
3103	Manufacture of mattresses	4
3109	Manufacture of other furniture	4

32 OTHER MANUFACTURING

NACE	DESCRIPTION	LEVEL
321	Manufacture of jewellery, bijouterie and related articles	3
3211	Striking of coins	4
3212	Manufacture of jewellery and related articles	4
3213	Manufacture of imitation jewellery and related articles	4
322	Manufacture of musical instruments	3
3220	Manufacture of musical instruments	4
323	Manufacture of sports goods	3
3230	Manufacture of sports goods	4
324	Manufacture of games and toys	3
3240	Manufacture of games and toys	4

325	Manufacture of medical and dental instruments and supplies	3
3250	Manufacture of medical and dental instruments and supplies	4
329	Manufacturing n.e.c.	3
3291	Manufacture of brooms and brushes	4
3299	Other manufacturing n.e.c.	4

33 REPAIR AND INSTALLATION OF MACHINERY AND EQUIPMENT

NACE	DESCRIPTION	LEVEL
331	Repair of fabricated metal products, machinery and equipment	3
3311	Repair of fabricated metal products	4
3312	Repair of machinery	4
3313	Repair of electronic and optical equipment	4
3314	Repair of electrical equipment	4
3315	Repair and maintenance of ships and boats	4
3316	Repair and maintenance of aircraft and spacecraft	4
3317	Repair and maintenance of other transport equipment	4
3319	Repair of other equipment	4
332	Installation of industrial machinery and equipment	3
3320	Installation of industrial machinery and equipment	4

35 ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY

NACE	DESCRIPTION	LEVEL
351	Electric power generation, transmission and distribution	3
3511	Production of electricity	4
3512	Transmission of electricity	4
3513	Distribution of electricity	4
3514	Trade of electricity	4
352	Manufacture of gas: distribution of gaseous fuels through mains	3
3521	Manufacture of gas	4
3522	Distribution of gaseous fuels through mains	4
3523	Trade of gas through mains	4
353	Steam and air conditioning supply	3
3530	Steam and air conditioning supply	4

36 WATER COLLECTION, TREATMENT AND SUPPLY

NACE	DESCRIPTION	LEVEL
360	Water collection, treatment and supply	3
3600	Water collection, treatment and supply	4

37 SEWERAGE

NACE	DESCRIPTION	LEVEL
370	Sewerage	3
3700	Sewerage	4

38 WASTE COLLECTION, TREATMENT AND DISPOSAL ACTIVITIES: MATERIALS RECOVERY

NACE	DESCRIPTION	LEVEL
381	Waste collection	3
3811	Collection of non-hazardous waste	4
3812	Collection of hazardous waste	4
382	Waste treatment and disposal	3
3821	Treatment and disposal of non-hazardous waste	4
3822	Treatment and disposal of hazardous waste	4
383	Materials recovery	3
3831	Dismantling of wrecks	4
3832	Recovery of sorted materials	4

39 REMEDIATION ACTIVITIES AND OTHER WASTE MANAGEMENT SERVICES

NACE	DESCRIPTION	LEVEL
390	Remediation activities and other waste management services	3
3900	Remediation activities and other waste management services	4

41 CONSTRUCTION OF BUILDINGS

NACE	DESCRIPTION	LEVEL
411	Development of building projects	3
4110	Development of building projects	4
412	Construction of residential and non-residential buildings	3
4120	Construction of residential and non-residential buildings	4

42 CIVIL ENGINEERING

NACE	DESCRIPTION	LEVEL
421	Construction of roads and railways	3
4211	Construction of roads and motorways	4
4212	Construction of railways and underground railways	4
4213	Construction of bridges and tunnels	4
422	Construction of utility projects	3
4221	Construction of utility projects for fluids	4
4222	Construction of utility projects for electricity and telecommunications	4
429	Construction of other civil engineering projects	3
4291	Construction of water projects	4
4299	Construction of other civil engineering projects n.e.c.	4

43 SPECIALISED CONSTRUCTION ACTIVITIES

NACE	DESCRIPTION	LEVEL
431	Demolition and site preparation	3
4311	Demolition	4
4312	Site preparation	4
4313	Test drilling and boring	4
432	Electrical, plumbing and other construction installation activities	3

4321	Electrical installation	4
4322	Plumbing, heat and air conditioning installation	4
4329	Other construction installation	4
433	Building completion and finishing	3
4331	Plastering	4
4332	Joinery installation	4
4333	Floor and wall covering	4
4334	Painting and glazing	4
4339	Other building completion and finishing	4
439	Other specialised construction activities	3
4391	Roofing activities	4
4399	Other specialised construction activities n.e.c.	4

45 WHOLESALE AND RETAIL TRADE AND REPAIR OF MOTOR VEHICLES AND MOTORCYCLES

NACE	DESCRIPTION	LEVEL
451	Sale of motor vehicles	3
4511	Sale of cars and light motor vehicles	4
4519	Sale of other motor vehicles	4
452	Maintenance and repair of motor vehicles	3
4520	Maintenance and repair of motor vehicles	4
453	Sale of motor vehicle parts and accessories	3
4531	Wholesale trade of motor vehicle parts and accessories	4
4532	Retail trade of motor vehicle parts and accessories	4
454	Sale, maintenance and repair of motorcycles and related parts and accessories	3
4540	Sale, maintenance and repair of motorcycles and related parts and accessories	4

46 WHOLESALE TRADE, EXCEPT OF MOTOR VEHICLES AND MOTORCYCLES

NACE	DESCRIPTION	LEVEL
461	Wholesale on a fee or contract basis	3
4611	Agents involved in the sale of agricultural raw materials, live animals	4
4612	Agents involved in the sale of fuels, ores, metals and industrial chemicals	4
4613	Agents involved in the sale of timber and building materials	4
4614	Agents involved in the sale of machinery, industrial equipment, ships&aircraft	4
4615	Agents involved in the sale of furniture, household goods, hardware&ironmongery	4
4616	Agents involved in the sale of textiles, clothing, fur, footwear&leather goods	4
4617	Agents involved in the sale of food, beverages and tobacco	4
4618	Agents specialised in the sale of other particular products	4
4619	Agents involved in the sale of a variety of goods	4
462	Wholesale of agricultural raw materials and live animals	3
4621	Wholesale of grain, unmanufactured tobacco, seeds and animal feeds	4
4622	Wholesale of flowers and plants	4
4623	Wholesale of live animals	4
4624	Wholesale of hides, skins and leather	4
463	Wholesale of food, beverages and tobacco	3
4631	Wholesale of fruit and vegetables	4
4632	Wholesale of meat and meat products	4
4633	Wholesale of dairy products, eggs and edible oils and fats	4
4634	Wholesale of beverages	4

4635	Wholesale of tobacco products	4
4636	Wholesale of sugar and chocolate and sugar confectionery	4
4637	Wholesale of coffee, tea, cocoa and spices	4
4638	Wholesale of other food, including fish, crustaceans and molluscs	4
4639	Non-specialised wholesale of food, beverages and tobacco	4
464	Wholesale of household goods	3
4641	Wholesale of textiles	4
4642	Wholesale of clothing and footwear	4
4643	Wholesale of electrical household appliances	4
4644	Wholesale of china and glassware and cleaning materials	4
4645	Wholesale of perfume and cosmetics	4
4646	Wholesale of pharmaceutical goods	4
4647	Wholesale of furniture, carpets and lighting equipment	4
4648	Wholesale of watches and jewellery	4
4649	Wholesale of other household goods	4
465	Wholesale of information and communication equipment	3
4651	Wholesale of computers, computer peripheral equipment and software	4
4652	Wholesale of electronic and telecommunications equipment and parts	4
466	Wholesale of other machinery, equipment and supplies	3
4661	Wholesale of agricultural machinery, equipment and supplies	4
4662	Wholesale of machine tools	4
4663	Wholesale of mining, construction and civil engineering machinery	4
4664	Wholesale of machinery for the textile industry & of sewing & knitting machines	4
4665	Wholesale of office furniture	4
4666	Wholesale of other office machinery and equipment	4
4669	Wholesale of other machinery and equipment	4
467	Other specialised wholesale	3
4671	Wholesale of solid, liquid and gaseous fuels and related products	4
4672	Wholesale of metals and metal ores	4
4673	Wholesale of wood, construction materials and sanitary equipment	4
4674	Wholesale of hardware, plumbing and heating equipment and supplies	4
4675	Wholesale of chemical products	4
4676	Wholesale of other intermediate products	4
4677	Wholesale of waste and scrap	4
469	Non-specialised wholesale trade	3
4690	Non-specialised wholesale trade	4

47 RETAIL TRADE, EXCEPT OF MOTOR VEHICLES AND MOTORCYCLES

NACE	DESCRIPTION	LEVEL
471	Retail sale in non-specialised stores	3
4711	Retail sale in non-specialised stores with food, beverages or tobacco predomin.	4
4719	Other retail sale in non-specialised stores	4
472	Retail sale of food, beverages and tobacco in specialised stores	3
4721	Retail sale of fruit and vegetables in specialised stores	4
4722	Retail sale of meat and meat products in specialised stores	4
4723	Retail sale of fish, crustaceans and molluscs in specialised stores	4
4724	Retail sale of bread, cakes, flour/sugar confectionery in specialised stores	4
4725	Retail sale of beverages in specialised stores	4
4726	Retail sale of tobacco products in specialised stores	4
4729	Other retail sale of food in specialised stores	4
473	Retail sale of automotive fuel in specialised stores	3

4730	Retail sale of automotive fuel in specialised stores	4
474	Retail sale of information and communication equipment in specialised stores	3
4741	Retail sale of computers, peripheral units and software in specialised stores	4
4742	Retail sale of telecommunications equipment in specialised stores	4
4743	Retail sale of audio and video equipment in specialised stores	4
475	Retail sale of other household equipment in specialised stores	3
4751	Retail sale of textiles in specialised stores	4
4752	Retail sale of hardware, paints and glass in specialised stores	4
4753	Retail sale of carpets, rugs, wall and floor coverings in specialised stores	4
4754	Retail sale of electrical household appliances in specialised stores	4
4759	Retail sale of furniture, lighting equipment and other household articles..	4
476	Retail sale of cultural and recreation goods in specialised stores	3
4761	Retail sale of books in specialised stores	4
4762	Retail sale of newspapers and stationery in specialised stores	4
4763	Retail sale of music and video recordings in specialised stores	4
4764	Retail sale of sporting equipment in specialised stores	4
4765	Retail sale of games and toys in specialised stores	4
477	Retail sale of other goods in specialised stores	3
4771	Retail sale of clothing in specialised stores	4
4772	Retail sale of footwear and leather goods in specialised stores	4
4773	Dispensing chemist in specialised stores	4
4774	Retail sale of medical and orthopaedic goods in specialised stores	4
4775	Retail sale of cosmetic and toilet articles in specialised stores	4
4776	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food..	4
4777	Retail sale of watches and jewellery in specialised stores	4
4778	Other retail sale of new goods in specialised stores	4
4779	Retail sale of second-hand goods in stores	4
478	Retail sale via stalls and markets	3
4781	Retail sale via stalls and markets of food, beverages and tobacco products	4
4782	Retail sale via stalls and markets of textiles, clothing and footwear	4
4789	Retail sale via stalls and markets of other goods	4
479	Retail trade not in stores, stalls or markets	3
4791	Retail sale via mail order houses or via Internet	4
4799	Other retail sale not in stores, stalls or markets	4

49 LAND TRANSPORT AND TRANSPORT VIA PIPELINES

NACE	DESCRIPTION	LEVEL
491	Passenger rail transport, interurban	3
4910	Passenger rail transport, interurban	4
492	Freight rail transport	3
4920	Freight rail transport	4
493	Other passenger land transport	3
4931	Urban and suburban passenger land transport	4
4932	Taxi operation	4
4939	Other passenger land transport n.e.c.	4
494	Freight transport by road and removal services	3
4941	Freight transport by road	4
4942	Removal services	4
495	Transport via pipeline	3
4950	Transport via pipeline	4

50 WATER TRANSPORT

NACE	DESCRIPTION	LEVEL
501	Sea and coastal passenger water transport	3
5010	Sea and coastal passenger water transport	4
502	Sea and coastal freight water transport	3
5020	Sea and coastal freight water transport	4
503	Inland passenger water transport	3
5030	Inland passenger water transport	4
504	Inland freight water transport	3
5040	Inland freight water transport	4

51 AIR TRANSPORT

NACE	DESCRIPTION	LEVEL
511	Passenger air transport	3
5110	Passenger air transport	4
512	Freight air transport and space transport	3
5121	Freight air transport	4
5122	Space transport	4

52 WAREHOUSING AND SUPPORT ACTIVITIES FOR TRANSPORTATION

NACE	DESCRIPTION	LEVEL
521	Warehousing and storage	3
5210	Warehousing and storage	4
522	Support activities for transportation	3
5221	Service activities incidental to land transportation	4
5222	Service activities incidental to water transportation	4
5223	Service activities incidental to air transportation	4
5224	Cargo handling	4
5229	Other transportation support activities	4

53 POSTAL AND COURIER ACTIVITIES

NACE	DESCRIPTION	LEVEL
531	Postal activities under universal service obligation	3
5310	Postal activities under universal service obligation	4
532	Other postal and courier activities	3
5320	Other postal and courier activities	4

55 ACCOMMODATION

NACE	DESCRIPTION	LEVEL
551	Hotels and similar accommodation	3
5510	Hotels and similar accommodation	4
552	Holiday and other short-stay accommodation	3
5520	Holiday and other short-stay accommodation	4
553	Camping grounds, recreational vehicle parks and trailer parks	3
5530	Camping grounds, recreational vehicle parks and trailer parks	4
559	Other accommodation	3
5590	Other accommodation	4

56 FOOD AND BEVERAGE SERVICE ACTIVITIES

NACE	DESCRIPTION	LEVEL
561	Restaurants and mobile food service activities	3
5610	Restaurants and mobile food service activities	4
562	Event catering and other food service activities	3
5621	Event catering activities	4
5629	Other food service activities	4
563	Beverage serving activities	3
5630	Beverage serving activities	4

58 PUBLISHING ACTIVITIES

NACE	DESCRIPTION	LEVEL
581	Publishing of books, periodicals and other publishing activities	3
5811	Book publishing	4
5812	Publishing of directories and mailing lists	4
5813	Publishing of newspapers	4
5814	Publishing of journals and periodicals	4
5819	Other publishing activities	4
582	Software publishing	3
5821	Publishing of computer games	4
5829	Other software publishing	4

59 MOTION PICTURE, VIDEO & TELEVISION PROGRAMME, SOUND RECORDING & MUSIC PUBLISHING

NACE	DESCRIPTION	LEVEL
591	Motion picture, video and television programme activities	3
5911	Motion picture, video and television programme production activities	4
5912	Motion picture, video and television programme post-production activities	4
5913	Motion picture, video and television programme distribution activities	4
5914	Motion picture projection activities	4
592	Sound recording and music publishing activities	3
5920	Sound recording and music publishing activities	4

60 PROGRAMMING AND BROADCASTING ACTIVITIES

NACE	DESCRIPTION	LEVEL
601	Radio broadcasting	3
6010	Radio broadcasting	4
602	Television programming and broadcasting activities	3
6020	Television programming and broadcasting activities	4

61 TELECOMMUNICATIONS

NACE	DESCRIPTION	LEVEL
611	Wired telecommunications activities	3
6110	Wired telecommunications activities	4

612	Wireless telecommunications activities	3
6120	Wireless telecommunications activities	4
613	Satellite telecommunications activities	3
6130	Satellite telecommunications activities	4
619	Other telecommunications activities	3
6190	Other telecommunications activities	4

62 COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES

NACE	DESCRIPTION	LEVEL
620	Computer programming, consultancy and related activities	3
6201	Computer programming activities	4
6202	Computer consultancy activities	4
6203	Computer facilities management activities	4
6209	Other information technology and computer service activities	4

63 INFORMATION SERVICE ACTIVITIES

NACE	DESCRIPTION	LEVEL
631	Data processing, hosting and related activities: web portals	3
6311	Data processing, hosting and related activities	4
6312	Web portals	4
639	Other information service activities	3
6391	News agency activities	4
6399	Other information service activities n.e.c.	4

64 FINANCIAL SERVICE ACTIVITIES, EXCEPT INSURANCE AND PENSION FUNDING

NACE	DESCRIPTION	LEVEL
641	Monetary intermediation	3
6411	Central banking	4
6419	Other monetary intermediation	4
642	Activities of holding companies	3
6420	Activities of holding companies	4
643	Trusts, funds and similar financial entities	3
6430	Trusts, funds and similar financial entities	4
649	Other financial service activities, except insurance and pension funding	3
6491	Financial leasing	4
6492	Other credit granting	4
6499	Other financial service activities, except insurance and pension funding n.e.c.	4

65 INSURANCE, REINSURANCE AND PENSION FUNDING, EXCEPT COMPULSORY SOCIAL SECURITY

NACE	DESCRIPTION	LEVEL
651	Insurance	3
6511	Life insurance	4

6512	Non-life insurance	4
652	Reinsurance	3
6520	Reinsurance	4
653	Pension funding	3
6530	Pension funding	4

66 ACTIVITIES AUXILIARY TO FINANCIAL SERVICES AND INSURANCE ACTIVITIES

NACE	DESCRIPTION	LEVEL
661	Activities auxiliary to financial services, except insurance and pension funding	3
6611	Administration of financial markets	4
6612	Security and commodity contracts brokerage	4
6619	Other activities aux. to financial services, except insurance & pension funding	4
662	Activities auxiliary to insurance and pension funding	3
6621	Risk and damage evaluation	4
6622	Activities of insurance agents and brokers	4
6629	Other activities auxiliary to insurance and pension funding	4
663	Fund management activities	3
6630	Fund management activities	4

68 REAL ESTATE ACTIVITIES

NACE	DESCRIPTION	LEVEL
681	Buying and selling of own real estate	3
6810	Buying and selling of own real estate	4
682	Renting and operating of own or leased real estate	3
6820	Renting and operating of own or leased real estate	4
683	Real estate activities on a fee or contract basis	3
6831	Real estate agencies	4
6832	Management of real estate on a fee or contract basis	4

69 LEGAL AND ACCOUNTING ACTIVITIES

NACE	DESCRIPTION	LEVEL
691	Legal activities	3
6910	Legal activities	4
692	Accounting, bookkeeping and auditing activities: tax consultancy	3
6920	Accounting, bookkeeping and auditing activities: tax consultancy	4

70 ACTIVITIES OF HEAD OFFICES: MANAGEMENT CONSULTANCY ACTIVITIES

NACE	DESCRIPTION	LEVEL
701	Activities of head offices	3
7010	Activities of head offices	4
702	Management consultancy activities	3
7021	Public relations and communication activities	4
7022	Business and other management consultancy activities	4

71 ARCHITECTURAL AND ENGINEERING ACTIVITIES: TECHNICAL TESTING AND ANALYSIS

NACE	DESCRIPTION	LEVEL
711	Architectural and engineering activities and related technical consultancy	3
7111	Architectural activities	4
7112	Engineering activities and related technical consultancy	4
712	Technical testing and analysis	3
7120	Technical testing and analysis	4

72 SCIENTIFIC RESEARCH AND DEVELOPMENT

NACE	DESCRIPTION	LEVEL
721	Research and experimental development on natural sciences and engineering	3
7211	Research and experimental development on biotechnology	4
7219	Other research and experimental development on natural sciences and engineering	4
722	Research and experimental development on social sciences and humanities	3
7220	Research and experimental development on social sciences and humanities	4

73 ADVERTISING AND MARKET RESEARCH

NACE	DESCRIPTION	LEVEL
731	Advertising	3
7311	Advertising agencies	4
7312	Media representation	4
732	Market research and public opinion polling	3
7320	Market research and public opinion polling	4

74 OTHER PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES

NACE	DESCRIPTION	LEVEL
741	Specialised design activities	3
7410	Specialised design activities	4
742	Photographic activities	3
7420	Photographic activities	4
743	Translation and interpretation activities	3
7430	Translation and interpretation activities	4
749	Other professional, scientific and technical activities n.e.c.	3
7490	Other professional, scientific and technical activities n.e.c.	4

75 VETERINARY ACTIVITIES

NACE	DESCRIPTION	LEVEL
750	Veterinary activities	3
7500	Veterinary activities	4

77 RENTAL AND LEASING ACTIVITIES

NACE	DESCRIPTION	LEVEL
771	Renting and leasing of motor vehicles	3
7711	Renting and leasing of cars and light motor vehicles	4
7712	Renting and leasing of trucks	4
772	Renting and leasing of personal and household goods	3
7721	Renting and leasing of recreational and sports goods	4
7722	Renting of video tapes and disks	4
7729	Renting and leasing of other personal and household goods	4
773	Renting and leasing of other machinery, equipment and tangible goods	3
7731	Renting and leasing of agricultural machinery and equipment	4
7732	Renting and leasing of construction & civil engineering machinery & equipment	4
7733	Renting and leasing of office machinery and equipment (including computers)	4
7734	Renting and leasing of water transport equipment	4
7735	Renting and leasing of air transport equipment	4
7739	Renting and leasing of other machinery, equipment and tangible goods n.e.c.	4
774	Leasing of intellectual property and similar products, except copyrighted works	3
7740	Leasing of intellectual property and similar products, except copyrighted works	4

78 EMPLOYMENT ACTIVITIES

NACE	DESCRIPTION	LEVEL
781	Activities of employment placement agencies	3
7810	Activities of employment placement agencies	4
782	Temporary employment agency activities	3
7820	Temporary employment agency activities	4
783	Other human resources provision	3
7830	Other human resources provision	4

79 TRAVEL AGENCY, TOUR OPERATOR RESERVATION SERVICE AND RELATED ACTIVITIES

NACE	DESCRIPTION	LEVEL
791	Travel agency and tour operator activities	3
7911	Travel agency activities	4
7912	Tour operator activities	4
799	Other reservation service and related activities	3
7990	Other reservation service and related activities	4

80 SECURITY AND INVESTIGATION ACTIVITIES

NACE	DESCRIPTION	LEVEL
801	Private security activities	3
8010	Private security activities	4
802	Security systems service activities	3
8020	Security systems service activities	4
803	Investigation activities	3
8030	Investigation activities	4

81 SERVICES TO BUILDINGS AND LANDSCAPE ACTIVITIES

NACE	DESCRIPTION	LEVEL
811	Combined facilities support activities	3
8110	Combined facilities support activities	4
812	Cleaning activities	3
8121	General cleaning of buildings	4
8122	Other building and industrial cleaning activities	4
8129	Other cleaning activities	4
813	Landscape service activities	3
8130	Landscape service activities	4

82 OFFICE ADMINISTRATIVE, OFFICE SUPPORT AND OTHER BUSINESS SUPPORT ACTIVITIES

NACE	DESCRIPTION	LEVEL
821	Office administrative and support activities	3
8211	Combined office administrative service activities	4
8219	Photocopying, document preparation & other specialised office support activities	4
822	Activities of call centres	3
8220	Activities of call centres	4
823	Organisation of conventions and trade shows	3
8230	Organisation of conventions and trade shows	4
829	Business support service activities n.e.c.	3
8291	Activities of collection agencies and credit bureaus	4
8292	Packaging activities	4
8299	Other business support service activities n.e.c.	4

84 PUBLIC ADMINISTRATION AND DEFENCE: COMPULSORY SOCIAL SECURITY

NACE	DESCRIPTION	LEVEL
841	Administration of the State and the economic and social policy of the community	3
8411	General public administration activities	4
8412	Regulation of health care, education, cultural services, excl.social security	4
8413	Regulation of and contribution to more efficient operation of businesses	4
842	Provision of services to the community as a whole	3
8421	Foreign affairs	4
8422	Defence activities	4
8423	Justice and judicial activities	4
8424	Public order and safety activities	4
8425	Fire service activities	4
843	Compulsory social security activities	3
8430	Compulsory social security activities	4

85 EDUCATION

NACE	DESCRIPTION	LEVEL
851	Pre-primary education	3
8510	Pre-primary education	4

852	Primary education	3
8520	Primary education	4
853	Secondary education	3
8531	General secondary education	4
8532	Technical and vocational secondary education	4
854	Higher education	3
8541	Post-secondary non-tertiary education	4
8542	Tertiary education	4
855	Other education	3
8551	Sports and recreation education	4
8552	Cultural education	4
8553	Driving school activities	4
8559	Other education n.e.c.	4
856	Educational support activities	3
8560	Educational support activities	4

86 HUMAN HEALTH ACTIVITIES

NACE	DESCRIPTION	LEVEL
861	Hospital activities	3
8610	Hospital activities	4
862	Medical and dental practice activities	3
8621	General medical practice activities	4
8622	Specialist medical practice activities	4
8623	Dental practice activities	4
869	Other human health activities	3
8690	Other human health activities	4

87 RESIDENTIAL CARE ACTIVITIES

NACE	DESCRIPTION	LEVEL
871	Residential nursing care activities	3
8710	Residential nursing care activities	4
872	Residential care activities for mental retardation,mental health&substance abuse	3
8720	Residential care activities for mental retardation,mental health&substance abuse	4
873	Residential care activities for the elderly and disabled	3
8730	Residential care activities for the elderly and disabled	4
879	Other residential care activities	3
8790	Other residential care activities	4

88 SOCIAL WORK ACTIVITIES WITHOUT ACCOMMODATION

NACE	DESCRIPTION	LEVEL
881	Social work activities without accommodation for the elderly and disabled	3
8810	Social work activities without accommodation for the elderly and disabled	4
889	Other social work activities without accommodation	3
8891	Child day-care activities	4
8899	Other social work activities without accommodation n.e.c.	4

90 CREATIVE, ARTS AND ENTERTAINMENT ACTIVITIES

NACE	DESCRIPTION	LEVEL
900	Creative, arts and entertainment activities	3
9001	Performing arts	4
9002	Support activities to performing arts	4
9003	Artistic creation	4
9004	Operation of arts facilities	4

91 LIBRARIES, ARCHIVES, MUSEUMS AND OTHER CULTURAL ACTIVITIES

NACE	DESCRIPTION	LEVEL
910	Libraries, archives, museums and other cultural activities	3
9101	Library and archives activities	4
9102	Museums activities	4
9103	Operation of historical sites and buildings and similar visitor attractions	4
9104	Botanical and zoological gardens and nature reserves activities	4

92 GAMBLING AND BETTING ACTIVITIES

NACE	DESCRIPTION	LEVEL
920	Gambling and betting activities	3
9200	Gambling and betting activities	4

93 SPORTS ACTIVITIES AND AMUSEMENT AND RECREATION ACTIVITIES

NACE	DESCRIPTION	LEVEL
931	Sports activities	3
9311	Operation of sports facilities	4
9312	Activities of sport clubs	4
9313	Fitness facilities	4
9319	Other sports activities	4
932	Amusement and recreation activities	3
9321	Activities of amusement parks and theme parks	4
9329	Other amusement and recreation activities	4

94 ACTIVITIES OF MEMBERSHIP ORGANISATIONS

NACE	DESCRIPTION	LEVEL
941	Activities of business, employers and professional membership organisations	3
9411	Activities of business and employers membership organisations	4
9412	Activities of professional membership organisations	4
942	Activities of trade unions	3
9420	Activities of trade unions	4
949	Activities of other membership organisations	3
9491	Activities of religious organisations	4
9492	Activities of political organisations	4
9499	Activities of other membership organisations n.e.c.	4

95 REPAIR OF COMPUTERS AND PERSONAL AND HOUSEHOLD GOODS

NACE	DESCRIPTION	LEVEL
951	Repair of computers and communication equipment	3
9511	Repair of computers and peripheral equipment	4
9512	Repair of communication equipment	4
952	Repair of personal and household goods	3
9521	Repair of consumer electronics	4
9522	Repair of household appliances and home and garden equipment	4
9523	Repair of footwear and leather goods	4
9524	Repair of furniture and home furnishings	4
9525	Repair of watches, clocks and jewellery	4
9529	Repair of other personal and household goods	4

96 OTHER PERSONAL SERVICE ACTIVITIES

NACE	DESCRIPTION	LEVEL
960	Other personal service activities	3
9601	Washing and (dry-)cleaning of textile and fur products	4
9602	Hairdressing and other beauty treatment	4
9603	Funeral and related activities	4
9604	Physical well-being activities	4
9609	Other personal service activities n.e.c.	4

97 ACTIVITIES OF HOUSEHOLDS AS EMPLOYERS OF DOMESTIC PERSONNEL

NACE	DESCRIPTION	LEVEL
970	Activities of households as employers of domestic personnel	3
9700	Activities of households as employers of domestic personnel	4

98 UNDIFFERENTIATED GOODS-& SERVICES ACTIVITIES OF PRIVATE HOUSEHOLDS FOR OWN USE

NACE	DESCRIPTION	LEVEL
981	Undifferentiated goods-producing activities of private households for own use	3
9810	Undifferentiated goods-producing activities of private households for own use	4
982	Undifferentiated service-producing activities of private households for own use	3
9820	Undifferentiated service-producing activities of private households for own use	4

99 ACTIVITIES OF EXTRATERRITORIAL ORGANISATIONS AND BODIES

NACE	DESCRIPTION	LEVEL
990	Activities of extraterritorial organisations and bodies	3
9900	Activities of extraterritorial organisations and bodies	4



STOCKHOLM

PAR AB
SE-117 90 Stockholm, Sweden

Visiting address:
Årstaängsvägen 11

Phone: +46 (0)8 775 36 00
Fax: +46 (0)8 775 50 88

GÖTEBORG

PAR AB
Box 111 24
SE-404 23 Göteborg, Sweden

Visiting address:
Lilla Bommen 1

Phone: +46 (0)31 10 53 00
Fax: +46 (0)31 15 98 65

MALMÖ

PAR AB
Södergatan 16
SE-211 34 Malmö, Sweden

Phone: +46 (0)40 10 77 20
Fax: +46 (0) 40 10 77 30

ÖREBRO

PAR AB
Fridhemsgatan 2-6
SE-702 32 Örebro, Sweden

Phone: +46 (0)19 21 70 40
Fax: +46 (0)19 12 23 80

ÖSTERSUND

PAR AB
Prästgatan 31 B
SE-831 31 Östersund, Sweden

Phone: +46 (0)63 55 64 50
Fax: +46 (0)63 51 30 50

info@par.se
www.par.se

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